



LO3 ENERGY

Distributed grid solutions that bring
people, technology and energy together

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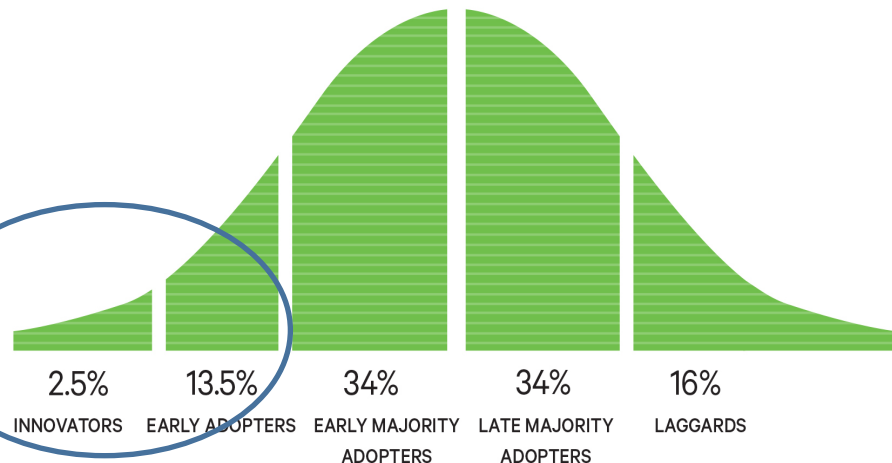
LO3 Energy Background

Utility Scale Programs

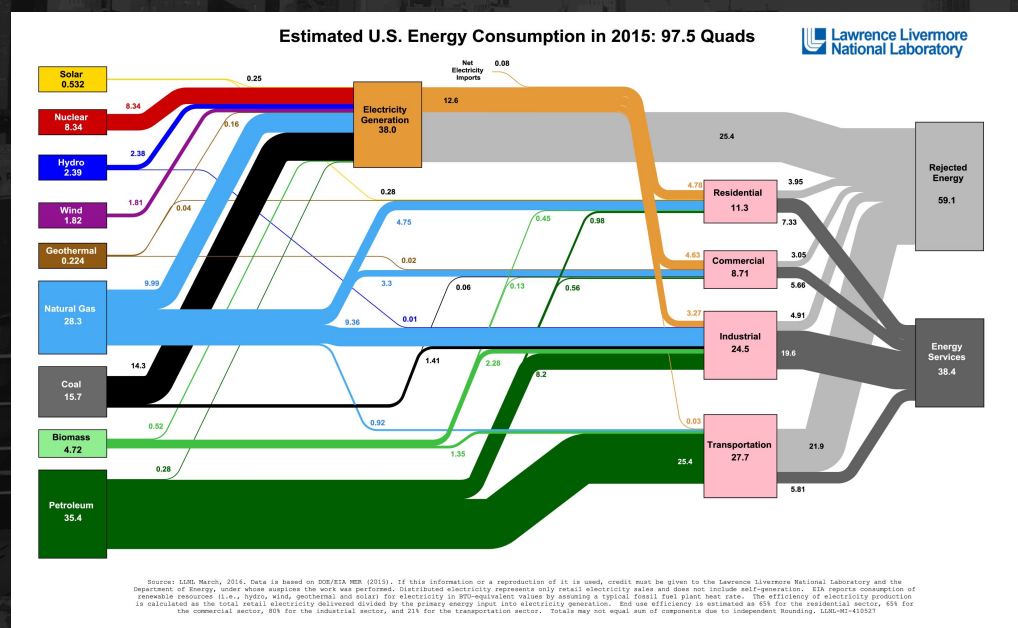
- Applying tested models for emerging tech adoption and market transformation
- Company background:
 - Energy Program Design
 - Community Engagement
 - Codes and Standards
 - REC Markets
 - Blockchain
 - Advanced Meters
 - System Architecture
 - Computation

Technology Adoption Curve

EVERETT ROGERS - DIFFUSION OF INNOVATIONS 1962



Current Energy Resources – Inefficient and Centralized

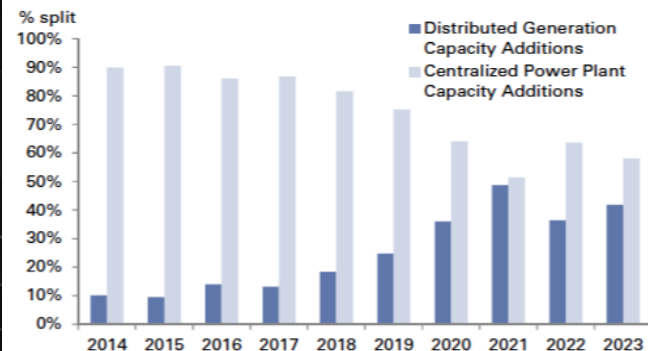


Source: Lawrence Livermore National Lab

Energy
vs
Exergy

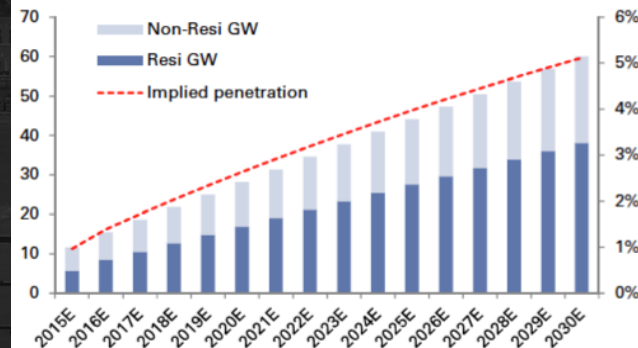
New Energy Resources - Renewable and Distributed

% of centralized generation capacity adds vs. distributed, 2014-2023E



Source: EIA.

Rooftop solar penetration in US, 2015E-2030E



Source: Goldman Sachs Global Investment Research.

Source: EIA, Nov 2016

More than half of the estimated additional solar generation will be distributed, not utility scale

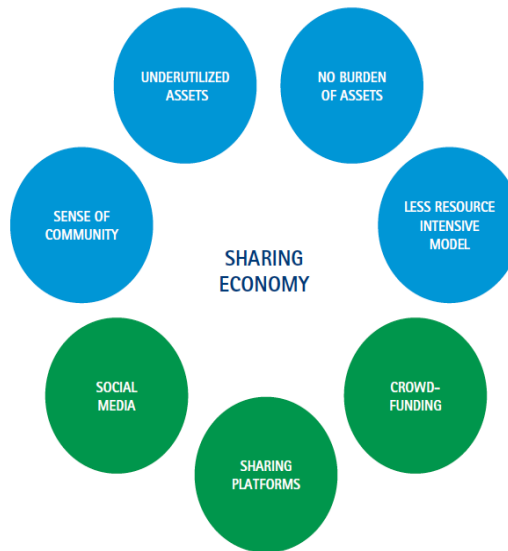
Consumers Demand New Choice and Services

69%

of consumers are interested in having an energy trading marketplace

33%

of consumers who say reading positive reviews on social media platforms/networks would increase their interest in energy-related products or services



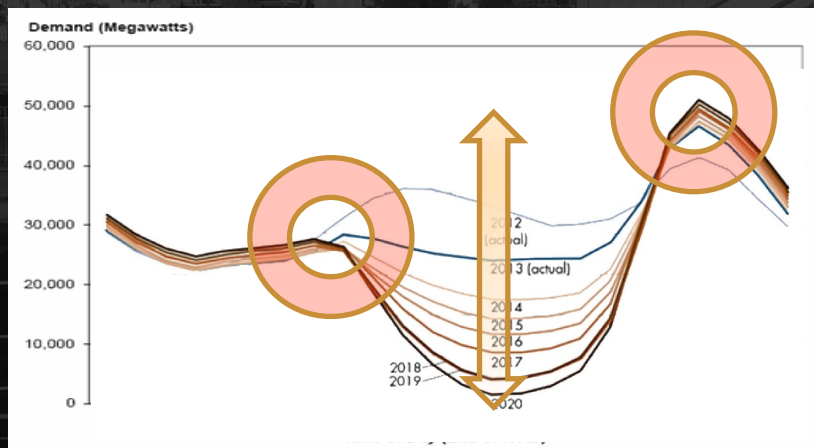
47%

of consumers plan to sign up for a community solar program managed by a third party and one that allows them to benefit from solar power even if they do not have solar panels on their property within the next five years

Utility Grid Faces Structural Issues

- Grid unidirectional and brittle - future calls for fast-acting, resilient, adaptive platform
- Current utility business models do not encourage Distributed Energy Resources
- Regulatory barriers limit consumer participation in energy
- Major market changes underway, unprecedented shifts by utilities and market actors
- “Prosumer” movement creating pressure on existing business models
- Broad, coordinated control of small scale DERs is uneconomic

Historic Load Profiles (CA 1999 - 2020)



Source: Lawrence Berkeley National Laboratory

The Future of the Grid

- Significant market and grid architecture changes ramp exponentially in 5 – 7 years
- DERs, transportation of energy self-organize on economic efficiencies
- Market participants rewarded for maximizing grid efficiency, energy production, storage etc.
- Utility/TSO/DSO returns for increasing efficiency, resiliency or adaptive nature of the grid
- Power markets and utilities will adopt new ways of thinking, operating and competing

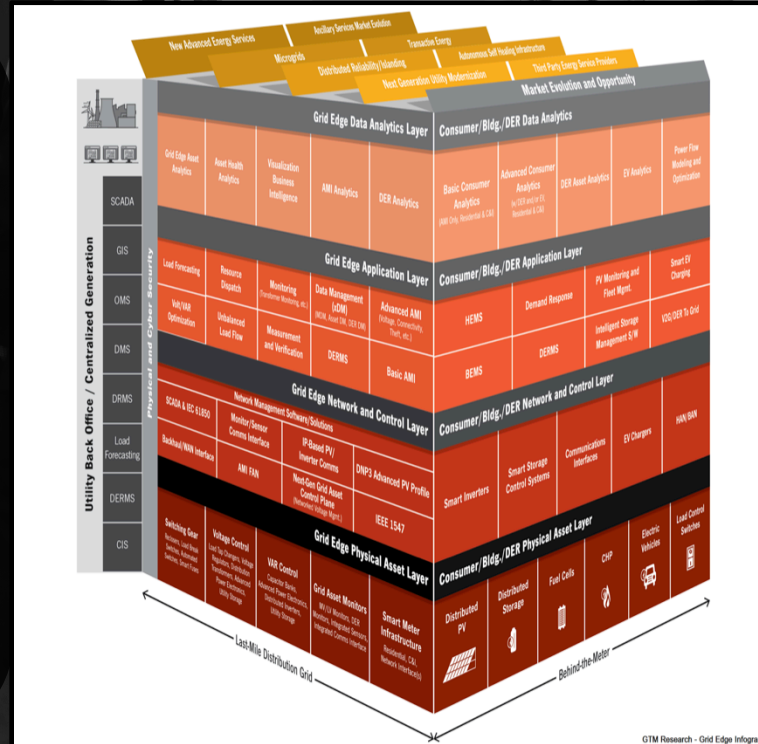
Smart Grid/Microgrid Pilots Deliver

- Guarantee secure and efficient grid operation with high shares of renewables
- Tapping efficiency and flexibility potentials (in terms of markets and grids)
- Ensuring efficient and secure cooperation of all players in the smart energy system
- Making more efficient use of the existing grid structure
- Reducing the need for grid expansion at the level of distribution grids

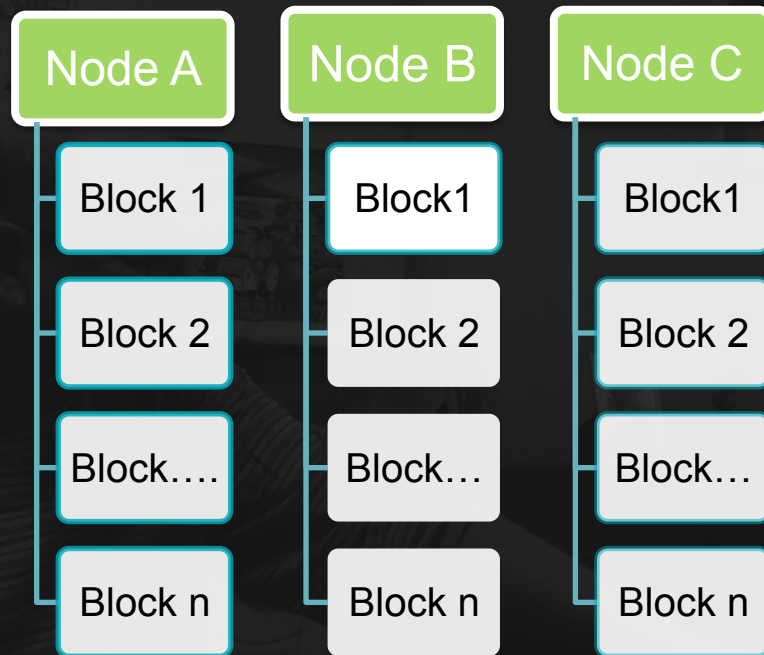


Blockchain-based Microgrid Intelligence System

- Transactive, distributed intelligence system to control microgrids
- Based on open-source, cryptographically-secure protocol layer delivering military-grade cybersecurity and real-time data
- Auditable, immutable, secure device control



Blockchains Enable Transactions



Block Contains:

- Time stamp
- Ownership status
- Reference previous block
- List of transactions

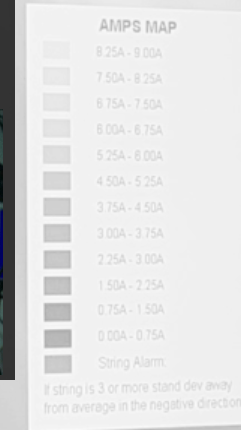
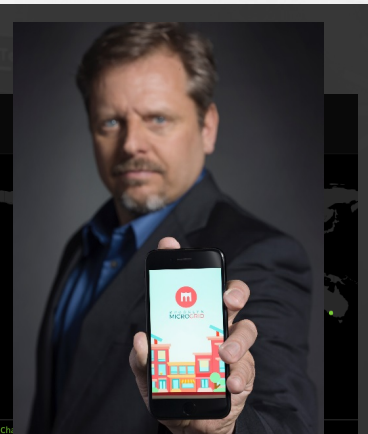
Blockchain Transactions:

- Blockchain platform establishes price
- transparency complies with retail sale regulations
- Auditable / Immutable



Community Energy – Sharing Economy

Blockchain-Enabled Energy Platform



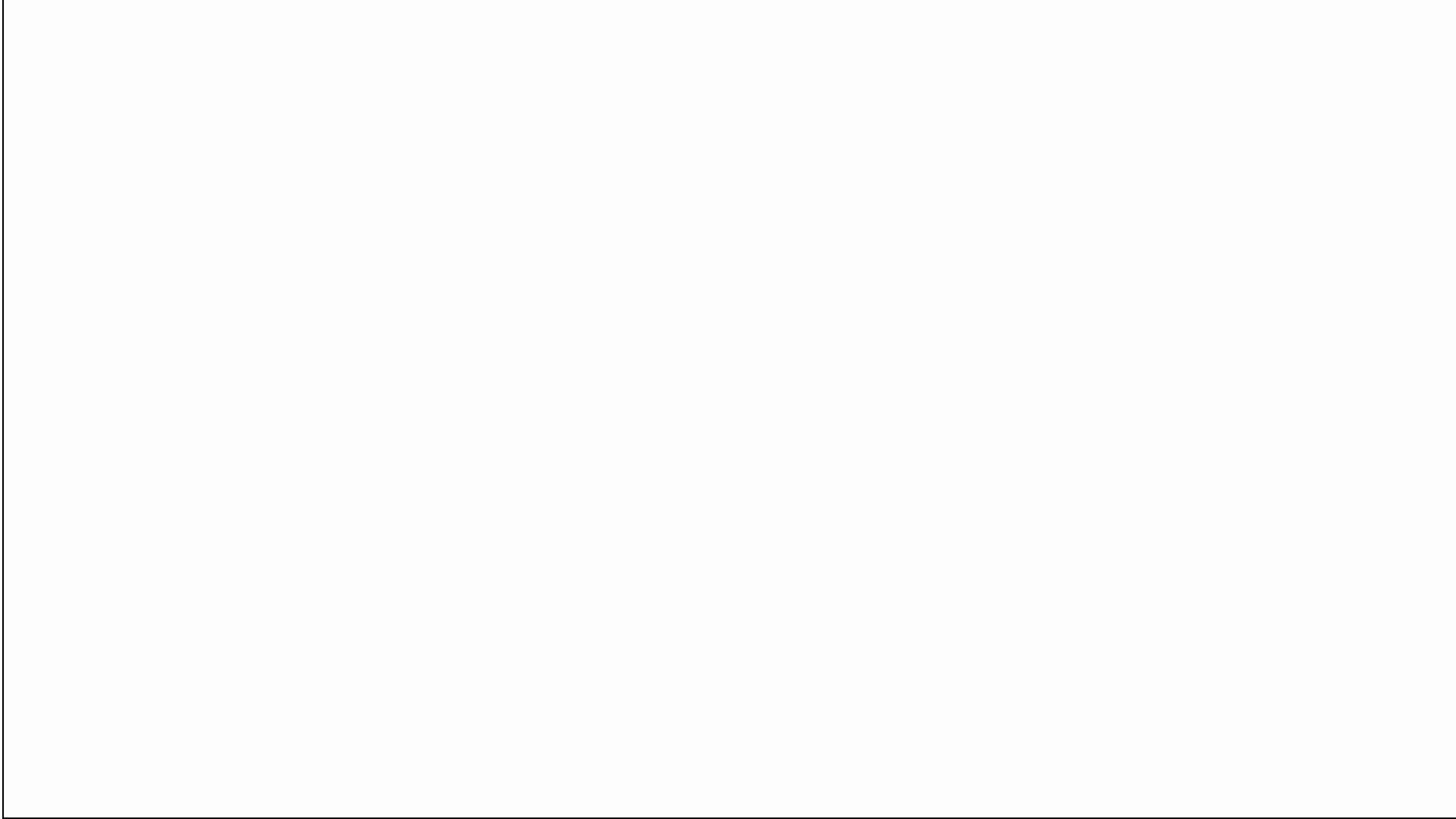
Real Time KW

Average KW

Total Average Amps

2.62 A







Tokenization

Tokenization of energy production, storage and consumption creates efficient **local markets**



P2P Markets

Efficient Local Markets attract investment, increase impacts and create **local value** for energy, environment and community



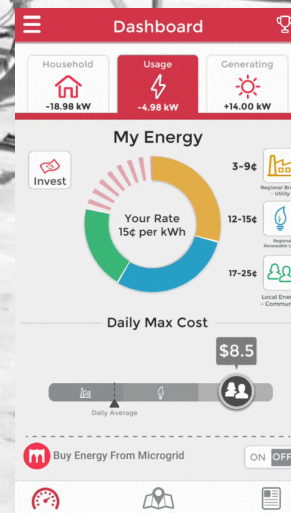
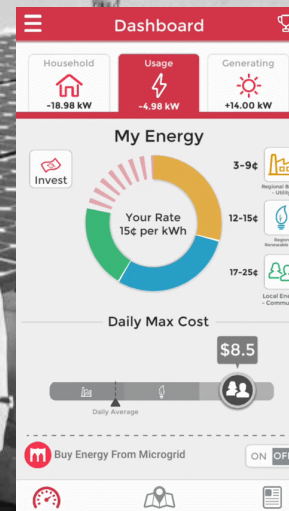
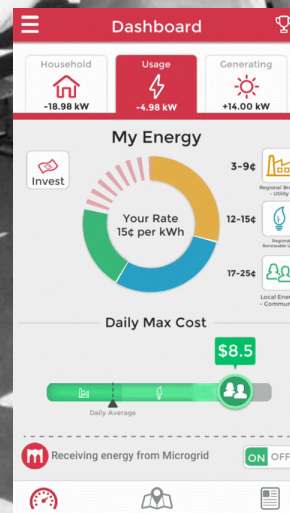
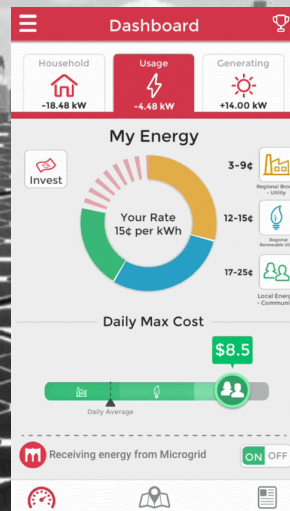
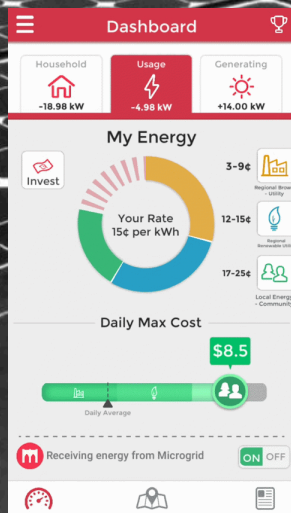
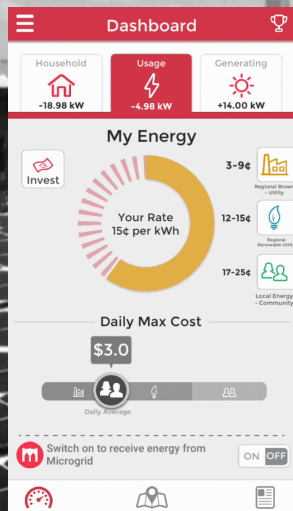
Prosumers

Rise of the **Prosumers** neighbor-to-neighbor, neighbor-to-business community transactions reward **local markets** and **return community value**

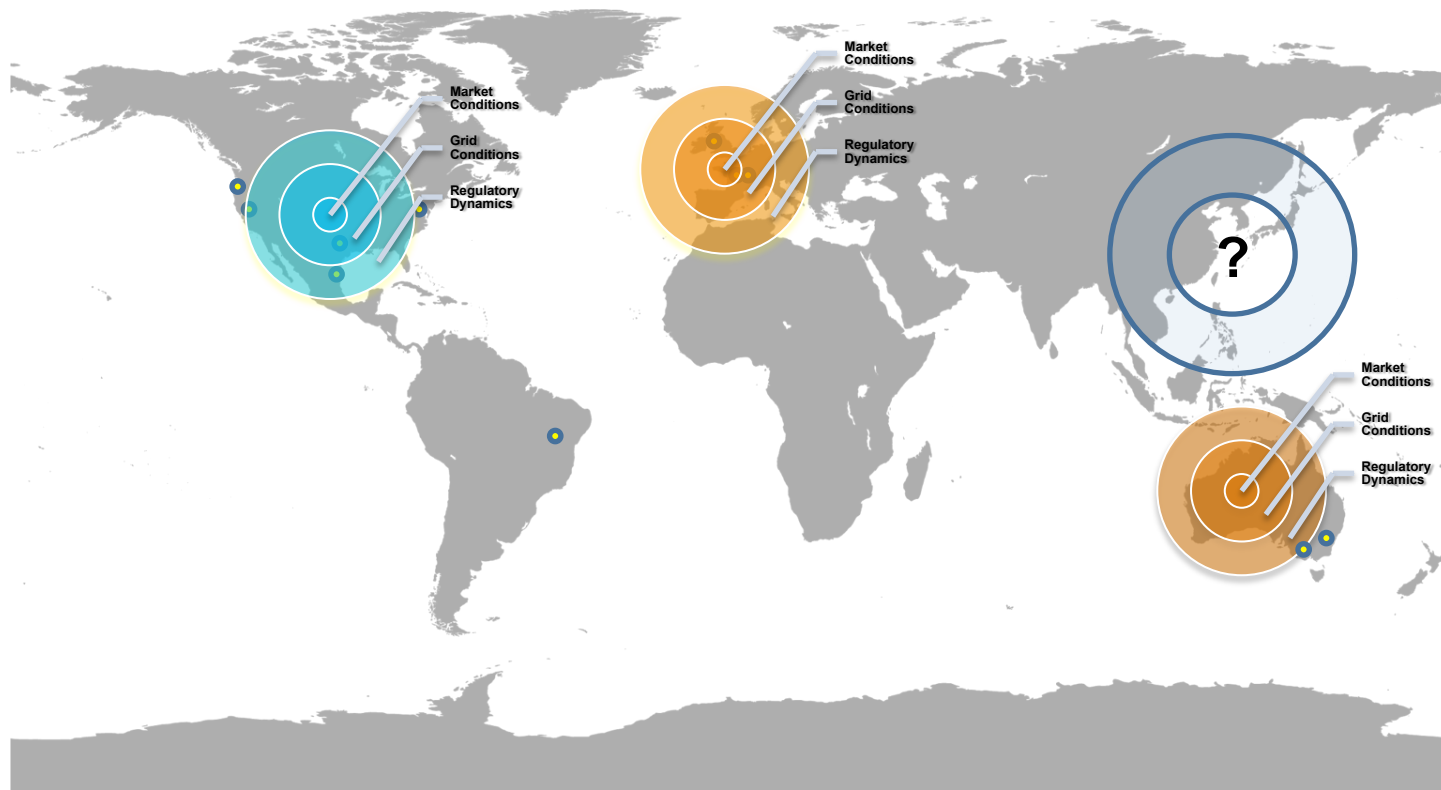


Community Microgrids

Reward efficiency and resiliency allowing participants to optimize **existing energy spend** according to individual **values, priorities and outcomes**



Current Status & Next Steps



New Technology – New
Choices – New Deal

**They are your electrons, right?
Don't forget that.**



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