

Dr. Enes Hosgor CEO & Founder Bogotá September 19, 2017





ee-me

What is driving Smart Grid Analytics?

Unprecedented AMI adoption

New data sources and stream

Inexpensive cloud resources

Decades of
Artificial
Intelligence
knowledgebase

Evolving regulation

Increasing DER deployment

Increasing reliability needs

Increasing IoT adoption

Reacting to climate change



What data sources can be tapped into?

AMI data **DER** data IoT data Weather Demographic Sensor data data data Social **Property** Drone network data data imagery



transforms smart meter data into appliance-level insights, with <u>up to 99% accuracy</u>, for energy efficiency stakeholders

Utilities collect lots of data

\$5B+ invested in smart meters to date (U.S.)

 Unprecedented energy data stream every 15min from each building

Smart meter analytics can empower

- Managing peak energy demand
- Meeting government efficiency mandates
- Improving customer loyalty



EEme's machine learning platform turns existing AMI interval data into appliance-level insights for...

Energy Efficiency Demand Response

Customer Engagement and Insight Utility
Operations
and Planning



EEme's Disaggregation-as-a-ServiceTM offering supports the utility enterprise ecosystem

"State of the Art" algorithms

- Produces <u>appliance-level</u> energy insights
- Leverages existing smart meter data (no user input or new hardware)
- Accuracy tested in real-life situations

Empowering DSM and customer service

- Targeted DSM marketing and personalized messaging
- Improved customer engagement and conversion
- Resulting in greater energy savings and peak demand reduction

Providing more granular input to the planning process

- Market Potential
- Load Forecasting
- Network Planning



Unique load disaggregation technology validated extensively and certified by 3rd parties

12 deployments in the U.S., Europe and Asia-Pacific

Spun out of Carnegie Mellon University in 2013

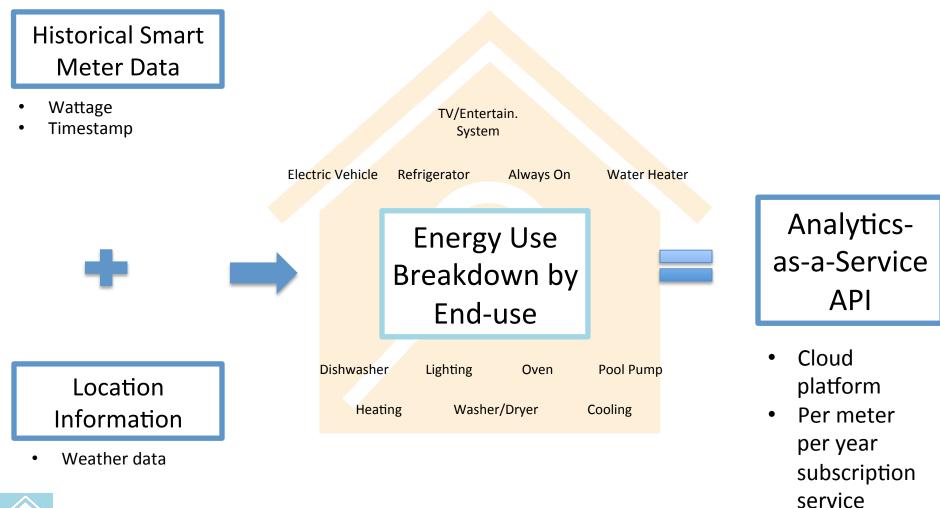
Relationships with various utility technology and service providers





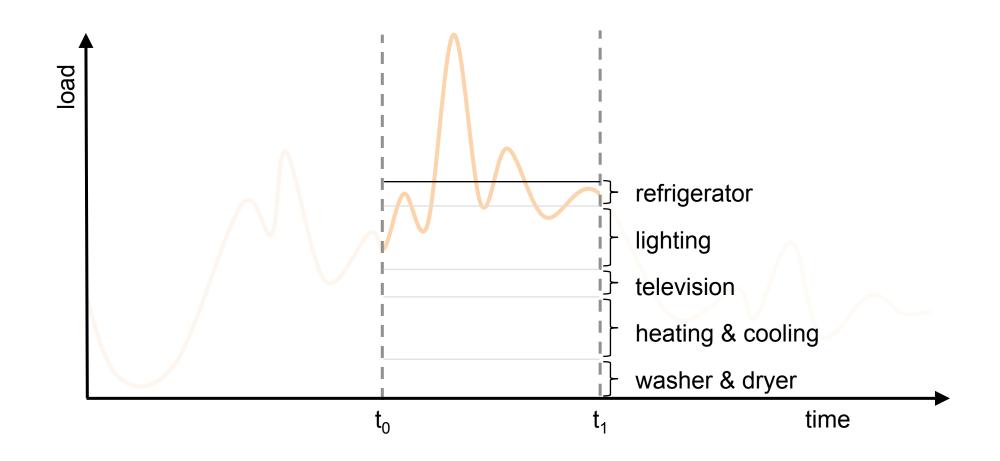


EEme's proven analytics engine requires only 2 inputs to create appliance-level intelligence





EEme mines for unique appliance signatures using smart meter data





Our analytics engine leverages proprietary appliance libraries across the world

Load isolation

- Probabilistic machine learning models
- Domain-based assumptions



Verification of loads

- Iterative model fitting
- Using historical data



Model completion

- Unique for each home and end-use
- Mine for verified load signatures



EEme's technology supports numerous use cases across the utility enterprise

Segmentation **DSM Program** Dynamic Customer and Targeted Design EM&V Profiles Marketing Customer Customer Appliance Demand Feedback/Bill Diagnostics Service Response Transparency Integrated Forecasting **T&D Planning** Cost of Service Resource **Planning**



Example use cases

High Bill Inquiry

- Compare appliance consumption changes between bills
- Delivered in the call center, mobile, web, or outbound email / paper
- Proactive notifications

Behavioral Efficiency and Demand Response

- Provide appliance-level reporting of consumption
- •Allow the setting of appliance level consumption and load reduction goals
- Report on progress by appliance



Example use cases (continued)

DSM program marketing and enrollment

- Know who has which appliances and how much they consume
- Market only to the best qualified to participate
- Avoiding wasted mail costs and call center time on unqualified customers
- Validate pre and post consumption at the appliance level

Across the enterprise

- Addressing multiple use cases
- Delivering additional value to multiple applications and business processes
- One answer across many delivery platforms



Example use cases (continued)

Planning and forecasting

- •Understand specifics of individual customers consumption rather than apply standard models and extrapolation for market potential studies
- •Know who has which appliances and how much they consume by feeder, substation, etc.

Evaluation, Measurement & Verification

- Pre and post consumption
- •Leverage highly granular data collection for a subset of customers via the AMI network or a gateway
- A viable alternative to end-use metering studies



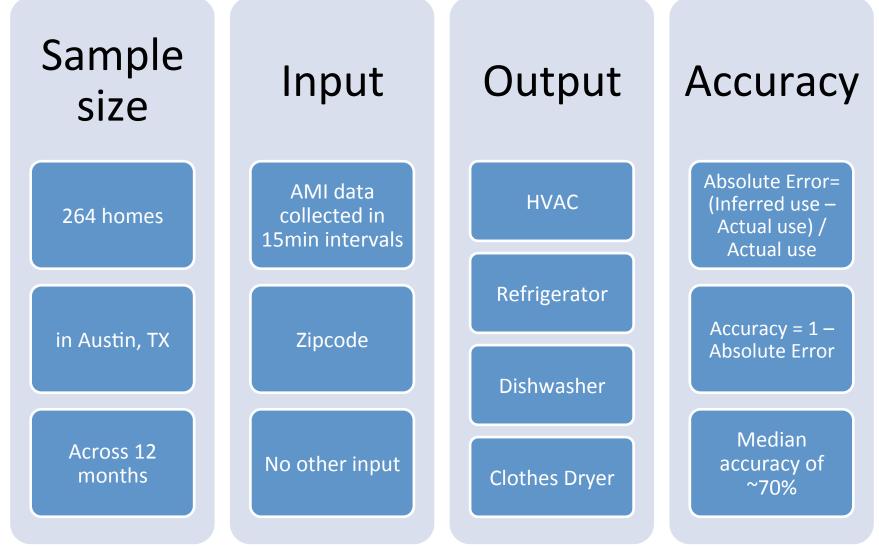


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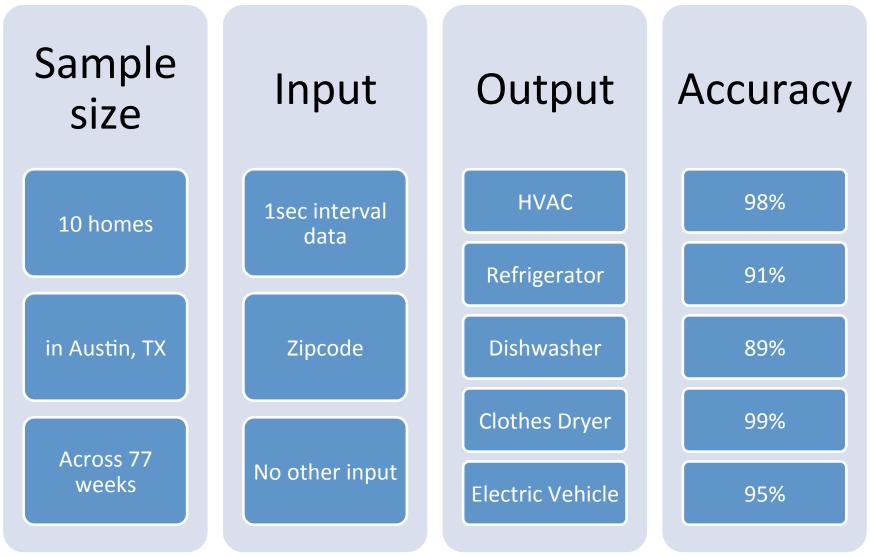


EEme conducted the only comprehensive and publicly available 3rd party validation in NILM with Pecan Street





EEme conducted a 1sec validation with Pecan Street





Leveraging even more granular data

Smart thermostat data

- Improved disaggregation accuracy
- Predictive HVAC diagnostics

High resolution data (<1min) collection

- Via Gateways, etc.
- Enhanced AMI functionality

New disaggregation capabilities and use cases

- Enhanced accuracy
- Near-real-time results can create new services and offerings
- Dynamic customer feedback
- Appliance diagnostics
- Supporting load control/balancing efforts

Technology and business model differentiation

Technology

Unprecedented validation

Uses existing smart meter data

No new hardware

No user training

No additional input data

Business model

"Intel Inside" for buildings

Cloud-based API plugs into existing platforms

Available to all parties

The platform adds value to existing applications

22



Our technology is available

Through consultants and program administrators

- Market Potential, Segmentation, Targeting, One-to-One messaging, Evaluation
- Leverage <u>existing</u> smart meters

Embedded in other software applications

- •Customer Engagement Portals, MDMS, AMI, CIS, Planning etc.
- •Improved customer engagement and energy / demand reductions
- •Increased intelligence for customer inquires, bill variance, etc.

Across the enterprise

- Addressing multiple use cases
- Delivering additional value to multiple applications and business processes
- One answer across many delivery platforms